

THE HAVEN ART GROUP

A member of the PURE Group of Insurance Companies

The Haven Art Group is a fine arts consulting company dedicated to helping US collectors and corporations manage their collections. Our team of experienced art professionals provide a comprehensive suite of art management services to give you the confidence that the legacy and value of your collection is well protected. Whether coordinating a loan to a major exhibition, arranging conservation, or assisting with the purchase of a new piece, we will serve as your dedicated partner throughout the entire process, be your project manager and ensure the highest level of care.

Our list of services includes:

Buying Reports

The act of buying a work of art can be fraught with uncertainty. Our Buying Report is intended to reduce that uncertainty by providing you with information on vendor credibility, artist sale records, known condition, provenance, pricing and additional fees that may accompany your purchase—ultimately helping you make a more informed purchasing decision.

Visit bit.ly/buying-report to view a sample Buying Report.

Collection Assessments

A consultation and comprehensive on-site assessment of your collection can identify climate, installation, condition or security issues that could impact your artworks. We can build a framework to maintain or enhance the value of your collection by protecting and conserving it's physical condition.

Client Story: We discovered significant deterioration to a \$10m sculpture and its installation hooks due to ocean air and UV exposure. To address the problem, we arranged for its conservation, working with an architect to install motorized blinds to protect it from UV rays and we designed a new hanging system to improve the strength and aesthetic enjoyment of the piece.

ABOUT

Founded in 2008, The Haven Art Group's team of experienced art professionals have backgrounds that include Sotheby's, Sotheby's Institute, the Museum of Contemporary Art, the School of the Art Institute, Leslie Hindman Auctioneers and The Allentown Museum of Art.

Our founder, Claire Marmion, has over twenty years of experience in fine art risk management and loss prevention. Claire has appeared as an expert resource in Crain's, the New York Times, the Financial Times and the Art Newspaper, and serves on the boards of several non-profit organizations including the American Federation of Arts and the European educational conference provider IFASIC.

In 2017, The Haven Art Group joined the PURE Group of Insurance Companies, which includes Privilege Underwriters Reciprocal Exchange, a member-owned insurer dedicated to creating an exceptional experience for responsible high net worth individuals. Haven continues to operate independently out of their offices in New York and Chicago.

To take advantage of these services or join our list of clients under management, contact us at 312.376.8115 or info@havenartgroup.com.

Database Management & Inventories

Our team can create an inventory of your pieces that can be accessed across your digital devices to help you easily view the details of your collection, enhance your enjoyment of your art, and maintain documentation for insurance, tax, preservation and acquisition needs.

Appraisals

In order to determine how the values of the pieces in your collection may have changed since they were purchased or last appraised, we can review your schedule and advise on which pieces are most likely to have changed in value and would benefit from an appraisal. We can determine and source the most appropriate independent certified specialists, negotiate preferential terms and coordinate an on-site appraisal on your behalf.

Client Story: We reviewed the insurance coverage of 50 modern and contemporary works in an international collection and identified a potential \$40 to \$60 million gap in insurance coverage. Additionally, we managed the confidential appraisal of the works prior to insurance renewal.

Loan Programs

Should you be approached by a museum seeking to borrow a piece for exhibition, or wish to build a loan program of your own, we can advise on the institutional matches, complete contract negotiations, oversee safe transport and assist you during the transaction.

Couriers and Transport

Our team can oversee the shipping of high value items to reduce the risk of damage during transport—from best advice on crating to locating qualified shippers, negotiating terms and eventual storage.

Provenance Research

Whether you seek to validate the authenticity of a piece within your collection or to determine its ownership history, we can conduct provenance research on your behalf, working with established art institutions.

Client Story: A client owned two works by a blue-chip artist that were rejected for sale by two major auction houses based on authenticity concerns. We examined the works in person under a blacklight and conducted extensive research with the Smithsonian American Art Archives and other institutions. We collected supporting evidence, including photographs of one work in exhibition in 1975, which enabled the client to successfully sell the works through the same auction house later that year.

Emergency Response Plans

For those who live in wildfire-, hurricane- or flood-prone areas, we can create a disaster response plan, including steps to take before and after the storm hits, vendors to contact in the event of an emergency and protocols for evacuating your collection.

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